

YOUR 10-STEP PATTERN FOR SUCCESS

STEP 1. Set Some Goals (Have a Dream and a Burning Desire for its Achievement)

1. _____
2. _____
3. _____
4. _____
5. _____

STEP 2. Make a Commitment

Make at least a 12-month unconditional commitment to your business. The stronger your commitment level the more likely you are to succeed.

STEP 3. Use and Believe In Your Products

The best way for you to learn about them is to use them. (Become a product of the product). Educate yourself by reading as much as you can through product literature, web presentations, audiotapes and conference calls. As the products start to work for you, share that with others. It is important to develop your own product testimony.

STEP 4. Put Together a Business Plan (Put your time commitment in writing)

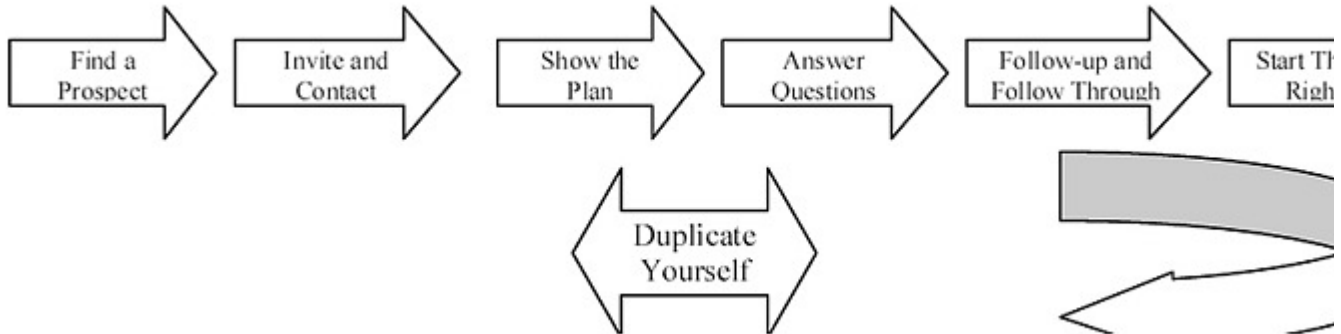
Day of Week	Start Time	Finish Time	Total Hours
Sunday			
Monday			
Tuesday			
Wednesday			
Thursday			
Friday			
Saturday			

Total Hours For The Week

Write down your income goals for your business. Make sure your income goals and time commitment are consistent and realistic.

6 Month income goal \$_____ 12 Month \$_____ 24 Month \$_____

Step 5. Learn the Workflow



Step 6. Use Your Sponsors and Team Members

Get three Team Members, (including your sponsors) phone numbers to assist you in building your business **for the first 30 days.**

Name	Phone Number/email address

Step 7. Learn About the Business Building Tools

You must use as many tools as possible to assist you in building your business. Learn how to use your website as a sales tool, Visit your Members section, invite your prospects to the conference calls, follow up with them immediately after on decision calls, (make sure you know the conference call schedule) listen to audios, read books etc.. Order business-building tools to propel your business.

Step 8. Learn the Basics of the Compensation Plan.

Go through the written material for your company and learn the compensation plan. How can you communicate the fantastic financial rewards to others if you don't know it?

After studying the compensation plan, communicate the compensation plan, benefits of the products and why it is important to get started right away. This feeds the “What’s in it for me” mindset of your prospect and helps you to fast-track your way to success.

Step 9. Drive Traffic To Your Website

Learn the best ways to drive traffic to your site. This can be people that you know, or one of the various ways your sponsor or upline team recommends.

Step 10. Your Next 30 Days

The first 30 days are the most important in launching your business.

Write down how many people are you going to personally sponsor in the next 30 days.

I intend to personally enroll_____ people in the next 30 days.